



2026 Partnership Prospectus

Shape the Future with AusBiotech

Australia's Biggest Week in Biotech

19 - 23 October

Gold Coast, QLD

20 October

Gold Coast, QLD

AusBiotech **Invest**

Connecting innovation with capital, this event offers the opportunity for companies to make meaningful connections with investors, alongside keynote presentations and panel discussions from investment specialists.

21 - 23

October

Gold Coast, QLD

AusBiotech **International Conference**

Australia's leading life sciences conference promises cutting-edge insights, inspiring speakers, and unparalleled networking. With diverse topics and expert speakers, partnering with the nation's largest life sciences conference is your gateway to aligning your brand at the forefront of industry trends.

21 - 22

October

Gold Coast, QLD

AusBiotech **AusMedtech**

By partnering with AusMedtech, your organisation will not only gain visibility but also align with the forefront of medical technology innovation. You'll have the unique opportunity to position your brand alongside a conference that's shaping the future of healthcare.

5 March 2027

Sydney, NSW

Women in Life Sciences 2027 opportunities coming soon

In celebration of International Women's Day, this event connects the community and honours the significant contribution of women's roles in the life sciences sector.

Year-Round

VIC, NSW, QLD, SA, WA

BioCheers, BioBriefings & Webinars

Promote your brand locally through our state-based networking events and webinars.

Why Partner with us?

Brand amplification: Secure a pivotal sponsorship role in AusBiotech's annual events. Gain unparalleled brand exposure and become an integral part of Australia's biotechnology narrative.

Prominent logo placement: Position your brand at the forefront of AusBiotech's flagship events, securing high visibility with industry leaders, innovators, and decision-makers.

Customised sponsorship packages: Co-create a tailored package that aligns with your marketing objectives to maximise your brand's impact in the biotech sector.

Executive & VIP connections: Engage directly with industry powerhouses at networking events and in the exhibition hall.

Thought leadership: Participate in expert panels, establishing your brand as an authoritative voice and leader in our industry.

Year-round digital reach: Leverage prime placement on digital platforms, including event websites, email campaigns, and social media channels, ensuring regular touchpoints for your brand in the biotech community.

Multi-Year Agreements

Enduring brand presence: Secure a multi-year agreement with AusBiotech, positioning your brand consistently at the vanguard of innovation. Benefit from sustained visibility and influence at premier events across several years, reinforcing your brand's impact and commitment to the biotech industry.

Budget stability and strategic allocation: Lock in your sponsorship at a stable rate with a multi-year contract, ensuring cost efficiency. This offers your brand strategic resource allocation for better financial planning and investment in future initiatives.

Long-term relationship building: Establish your brand as a trusted partner of AusBiotech events. By committing to a long-term sponsorship, foster deep and lasting connections with key industry players, enhancing your brand's credibility and network.

Tailored Packages

Leverage the flexibility of co-creating a bespoke sponsorship bundle combining multiple elements. This approach not only maximises your brand's exposure across various platforms at AusBiotech's premier events but also aligns closely with your specific marketing and engagement objectives.

What Happened in 2025?

AusBiotech is run by industry, for industry.

All membership fees and event costs are re-invested back into the organisation to remain sustainable and financially-sound, and focused on delivery of members' and industry's needs.

OUR SECTOR IN NUMBERS



2,905+

companies are working in the Australian life sciences sector in 2024 (numbers nearly doubled since 2017)

691

Pharmaceutical and biotechnology companies



901

Medical technology companies



347,466

People employed in the life sciences sector



Women Representation has increased to

40%

up from 35% in 2022

AUSBIOTECH YEAR'S IN NUMBERS



7,000

Attendees at our AusBiotech-led events



3,000+

AusBiotech members



36,000+

Social media followers across AusBiotech channels



11

Formal policy submissions made



33

Press releases issued

An aerial photograph of the Gold Coast, Queensland, Australia, showing a dense urban skyline with several high-rise buildings and a wide, sandy beach with waves breaking on the shore. The image is framed by a large, stylized green letter 'A' that serves as a background for the text.

Australia's Biggest Week in Biotech

19 - 23 October 2026 | Gold Coast


AusBiotech
International
Conference


AusBiotech
AusMedtech
Conference


AusBiotech
Invest

Queensland
AUSTRALIA

Australia's Biggest Week in Biotech

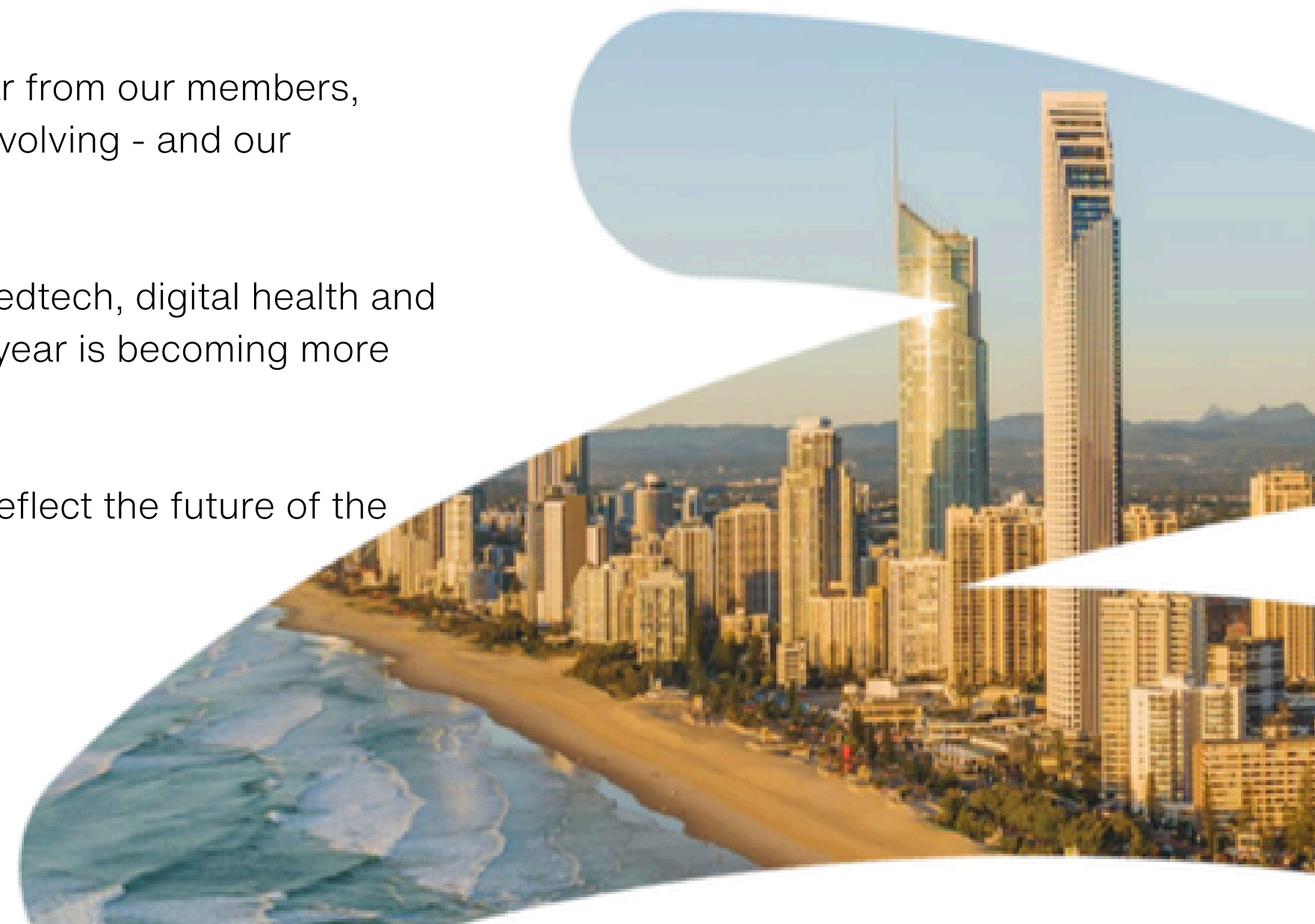
19 - 23 October 2026 | Gold Coast

From October 2026, AusBiotech will bring its flagship conferences together under one umbrella event - Australia's Biggest Week in Biotech - creating a more connected experience that enables delegates to engage more broadly across the life sciences ecosystem.

This has been a thoughtful response to strong feedback over the year from our members, partners, investors and international stakeholders that our sector is evolving - and our conference model needs to evolve with it.

Innovation is increasingly happening at the intersection of biotech, medtech, digital health and investment, while attending multiple separate events throughout the year is becoming more challenging for many across the ecosystem.

As Australia's life sciences peak body, we believe our events should reflect the future of the sector we represent.





Gala Dinner

Member \$38,000 ex GST

Non-member \$47,500 ex GST

The AusBiotech Gala dinner is the social highlight of the event, providing networking opportunities for more than 700 guests. Position your brand at the forefront of innovation and influence by becoming the Gala dinner sponsor. Elevate your profile, connect with industry leaders, and leave an unforgettable mark on the minds of conference attendees. This is your opportunity to make a statement—be the catalyst for unforgettable moments and lasting relationships.

Program:

- Exclusive partnership of dinner with shared acknowledgement with the Host State Partner
- Three course dinner and beverages
- Verbal acknowledgment at the dinner
- Right of reply, total of five minutes

Delegate:

- A VIP table of 10 at the conference dinner
- Two (2) conference registrations, including AusPartnering

Branding:

- Branded Gala dinner table
- Logo printed on menu and dinner tickets

Marketing:

- Opportunity to provide a gift for each guest of the Gala dinner (items to be provided by partner)
- Electronic acknowledgement in AusBiotech 2026 digital platforms, including event website and app
- Recognised in all pre and post-event marketing
- Opportunity to provide flyer for 'build your own' satchel stand



Pre-Dinner Drinks

Member \$19,000 ex GST
Non-member \$23,750 ex GST



Join us in setting the stage for a night of celebration, collaboration, and unparalleled networking at the AusBiotech Conference. As the Pre-dinner drinks sponsor, you're not just supporting a moment, you're shaping an experience. Elevate your brand, connect with industry influencers, and become an integral part of the narrative driving progress in the life sciences sector.

Delegate:

- A VIP table of 10 at the conference dinner
- One (1) conference registration, including AusPartnering

Branding:

- Branded Gala dinner table
- Opportunity to provide collateral for distribution during the pre-dinner event
- Opportunity to gift a signature gift to delegates on arrival to the pre-dinner event
- Logo to be printed on Gala dinner ticket
- Logo to be displayed during dinner registration on conference website

Marketing:

- Electronic acknowledgement in AusBiotech 2026 digital platforms, including event website and app
- Recognised in all pre and post-event marketing
- Opportunity to provide flyer for 'build your own' satchel stand



Satellite Events - Official Satellite Event

CLOSED

Member \$2,000 ex GST

Non-member \$3,500 ex GST

Satellite and partner events offer organisations the opportunity to connect with the global biotech community alongside the AusBiotech International Conference 2026.

Official satellite event

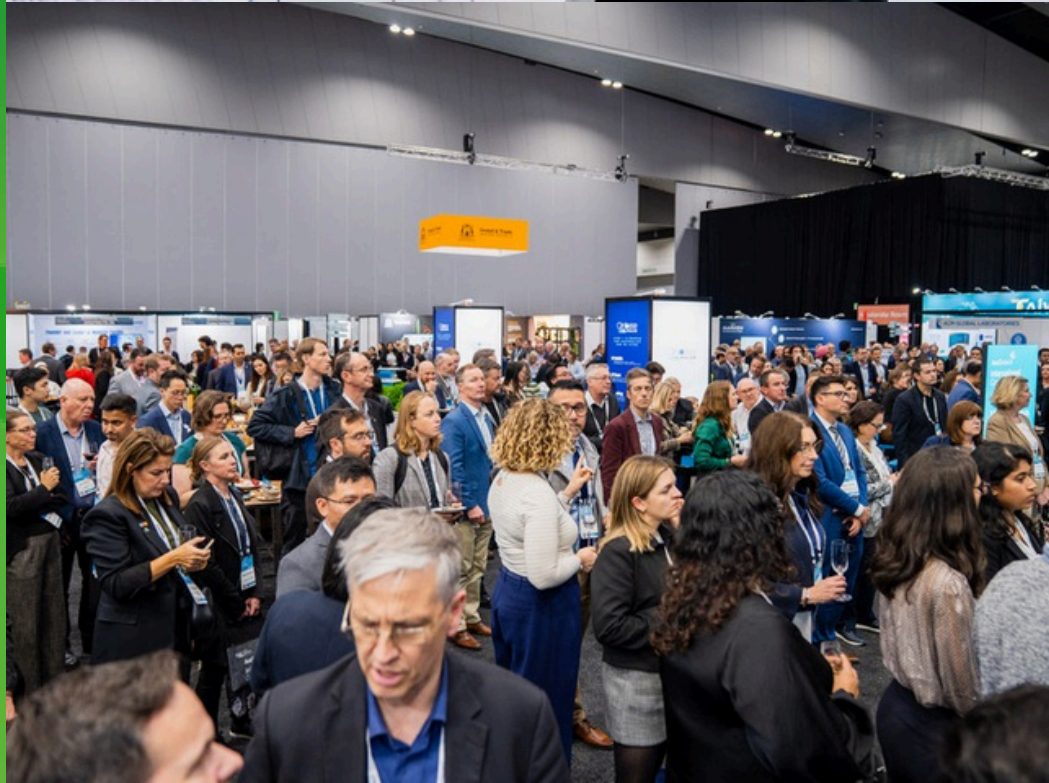
Held in close alignment with the AusBiotech International Conference, these events are typically hosted by sponsors or key partners and are scheduled to complement the core program, maximising visibility, promotion and delegate engagement.

Inclusions:

- Priority scheduling
- “Official satellite event of Australia’s Biggest Week in Biotech”
- Standard listing on satellite events webpage
- Listed on conference program
- Standard listing on event app in satellite events section
- Inclusion in satellite events listing
- Dedicated social media post
- Inclusion in satellite event communication
- Dedicated email invite sent by AusBiotech on your behalf to registered delegates **Further guidelines apply*
- Access to preferred venues or the conference venue
- Basic event guidance from AusBiotech Events team. **Dedicated event support POA*

Marketing:

- Electronic acknowledgement in AusBiotech’s 2026 digital platforms, including event website and app
- Opportunity to provide flyer for ‘build your own’ satchel stand



Satellite Events - Community Partner Event

CLOSED

Member \$1,000 ex GST

Non-member \$2,000 ex GST

Satellite and partner events offer organisations the opportunity to connect with the global biotech community alongside the AusBiotech International Conference 2026.

Community partner event

Independently organised events and perfect for smaller ecosystem gatherings, startup networking events or community discussions, offering additional opportunities for networking and engagement across the broader biotech community.

Inclusions:

- Standard approved timeslots
- “Community partner event of Australia’s Biggest Week in Biotech”
- Basic listing on satellite events webpage
- Listed on conference program
- Limited listing on event app in satellite events section
- Inclusion in satellite events listing
- Inclusion in social media round-up for satellite events
- Basic inclusion in satellite event communication
- General venue guidance
- Basic event guidance from AusBiotech Events team. **Dedicated event support POA*

Marketing:

- Electronic acknowledgement in AusBiotech’s 2026 digital platforms, including event website and app
- Opportunity to provide flyer for ‘build your own’ satchel stand



Student Ambassador Program

Member \$12,000 ex GST

Non-member \$15,000 ex GST



AusBiotech's student program is one of the most highly regarded packages available. Highly visible at the event in their brightly coloured branded t-shirts, the students help delegates with all aspects of the Biggest Week in Biotech. Your support will give students a valuable opportunity to expand their knowledge, make new connections and gain valuable experience, while promoting your brand throughout the event.

Program:

- Exclusive branding of the student program with shared acknowledgement with the Host Industry Partner (AusBiotech)
- Opportunity to provide a briefing to the students as part of their induction (topic agreed in consultation with AusBiotech)

Delegate:

- Two (2) additional conference registrations, including AusPartnering

Branding:

- Logo displayed alongside AusBiotech's logo (one-colour print) on all student volunteer t-shirts (colour agreed in consultation with AusBiotech and the partner)

Marketing:

- Electronic acknowledgement in AusBiotech 2026 digital platforms, including event website and app
- Recognised in all pre and post-event marketing
- Opportunity to provide flyer for 'build your own' satchel stand



Clinical Trials Sector Dinner

Member \$14,000 ex GST
Non-member \$17,500 ex GST



Join us in setting the stage for a night of celebration, collaboration, and unparalleled networking for the Clinical Trials sector. As the Clinical Trials Dinner sponsor, you're not just supporting a moment, you're shaping an experience. Elevate your brand, connect with industry influencers, and become an integral part of the narrative driving progress in the life sciences sector.

Program:

- Verbal acknowledgement at the Clinical Trials Dinner
- Right of reply, total of five minutes

Delegate:

- Five (5) Clinical Trials Dinner registrations
- One (1) conference registration, including AusPartnering

Branding:

- Branded conference dinner table
- Opportunity to provide collateral for distribution during the Clinical Trials Dinner
- Opportunity to gift a signature gift to delegates at the Clinical Trials Dinner (items to be supplied by partner)
- Opportunity to provide a banner for display during the Clinical Trials Dinner (banner to be provided by partner)
- Logo to be displayed conference website

Marketing:

- Electronic acknowledgement in AusBiotech 2026 digital platforms, including event website and app
- Recognised in all pre and post-event marketing
- Opportunity to provide flyer for 'build your own' satchel stand



Cell & Gene Sector Dinner

Member \$14,000 ex GST
Non-member \$17,500 ex GST



Join us in setting the stage for a night of celebration, collaboration, and unparalleled networking for the Cell & Gene sector. As the Cell & Gene Dinner sponsor, you're not just supporting a moment, you're shaping an experience. Elevate your brand, connect with industry influencers, and become an integral part of the narrative driving progress in the life sciences sector.

Program:

- Verbal acknowledgement at the Cell & Gene Dinner
- Right of reply, total of five minutes

Delegate:

- Five (5) Cell & Gene Dinner registrations
- One (1) conference registration, including AusPartnering

Branding:

- Branded conference dinner table
- Opportunity to provide collateral for distribution during the Cell & Gene Dinner
- Opportunity to gift a signature gift to delegates at the Cell & Gene Dinner (items to be supplied by partner)
- Opportunity to provide a banner for display during the Cell & Gene Dinner (banner to be provided by partner)
- Logo to be displayed conference website

Marketing:

- Electronic acknowledgement in AusBiotech 2026 digital platforms, including event website and app
- Recognised in all pre and post-event marketing
- Opportunity to provide flyer for 'build your own' satchel stand



Medtech Sector Dinner

Member \$7,000 ex GST

Non-member \$10,500 ex GST

Join us in setting the stage for an evening of innovation, connection, and meaningful engagement within the Medtech community. As a Medtech Dinner sponsor, you're not just supporting an event, you're helping create an experience that brings together the leaders, innovators, and decision-makers shaping the future of healthcare.

Elevate your brand, build valuable relationships with industry influencers, and position your organisation at the centre of conversations driving advancement across the medical technology sector.

Program:

- Verbal acknowledgement at the Medtech Dinner
- Right of reply, total of five minutes

Delegate:

- Three (3) Medtech Dinner registrations
- One (1) conference registration, including AusPartnering

Branding:

- Branded conference dinner table
- Opportunity to provide collateral for distribution during the Medtech Dinner
- Opportunity to gift a signature gift to delegates at the Medtech Dinner (items to be supplied by partner)
- Opportunity to provide a banner for display during the Medtech Dinner (banner to be provided by partner)
- Logo to be displayed conference website

Marketing:

- Electronic acknowledgement in AusBiotech 2026 digital platforms, including event website and app
- Recognised in all pre and post-event marketing
- Opportunity to provide flyer for 'build your own' satchel stand



Manufacturing Sector Dinner

Member \$7,000 ex GST
Non-member \$10,500 ex GST

Join us in setting the stage for an evening of connection, collaboration, and industry leadership within Australia's manufacturing sector. As a Manufacturing Dinner sponsor, you're not just supporting an event, you're helping create an experience that brings together the innovators, executives, and decision-makers driving the future of advanced manufacturing.

Elevate your brand, forge meaningful relationships with industry leaders, and position your organisation at the centre of conversations shaping the growth, resilience, and competitiveness of Australia's manufacturing ecosystem.

Program:

- Verbal acknowledgement at the Manufacturing Dinner
- Right of reply, total of five minutes

Delegate:

- Three (3) Manufacturing Dinner registrations
- One (1) conference registration, including AusPartnering

Branding:

- Branded conference dinner table
- Opportunity to provide collateral for distribution during the Manufacturing Dinner
- Opportunity to gift a signature gift to delegates at the Manufacturing Dinner (items to be supplied by partner)
- Opportunity to provide a banner for display during the Manufacturing Dinner (banner to be provided by partner)
- Logo to be displayed conference website

Marketing:

- Electronic acknowledgement in AusBiotech 2026 digital platforms, including event website and app
- Recognised in all pre and post-event marketing
- Opportunity to provide flyer for 'build your own' satchel stand



AusBiotech

International Conference

21 - 23 October 2026 | Gold Coast

Australia's largest life sciences conference, part of
Australia's Biggest Week in Biotech.

Australia's
**Biggest Week
in Biotech**

Queensland
AUSTRALIA

AusBiotech International Conference

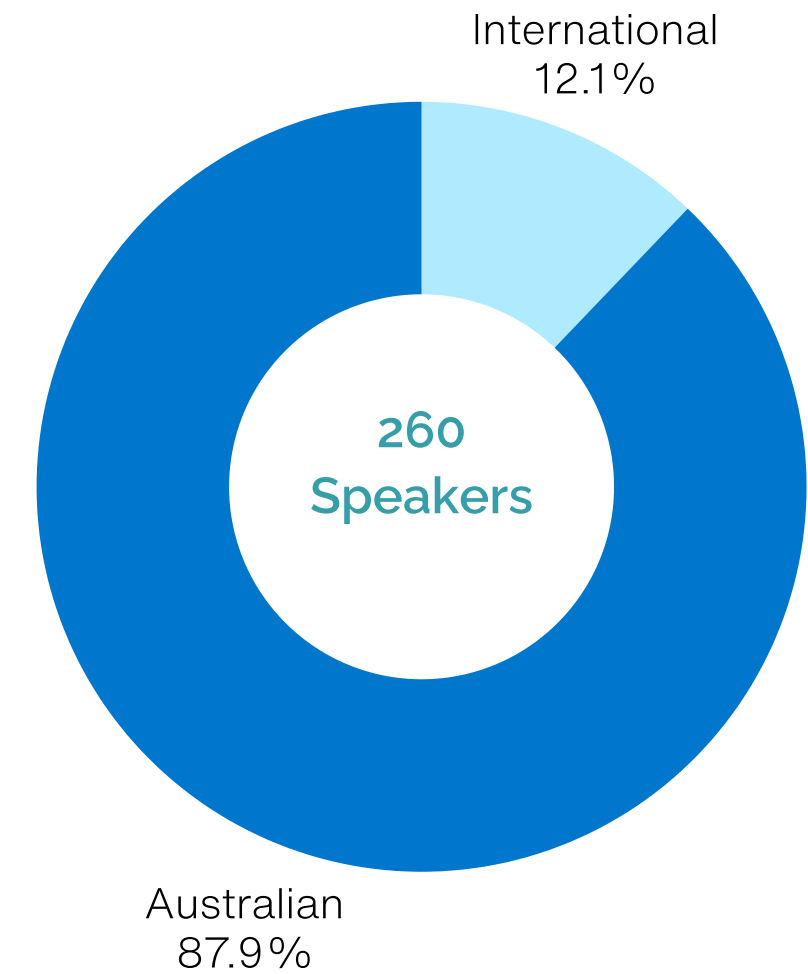
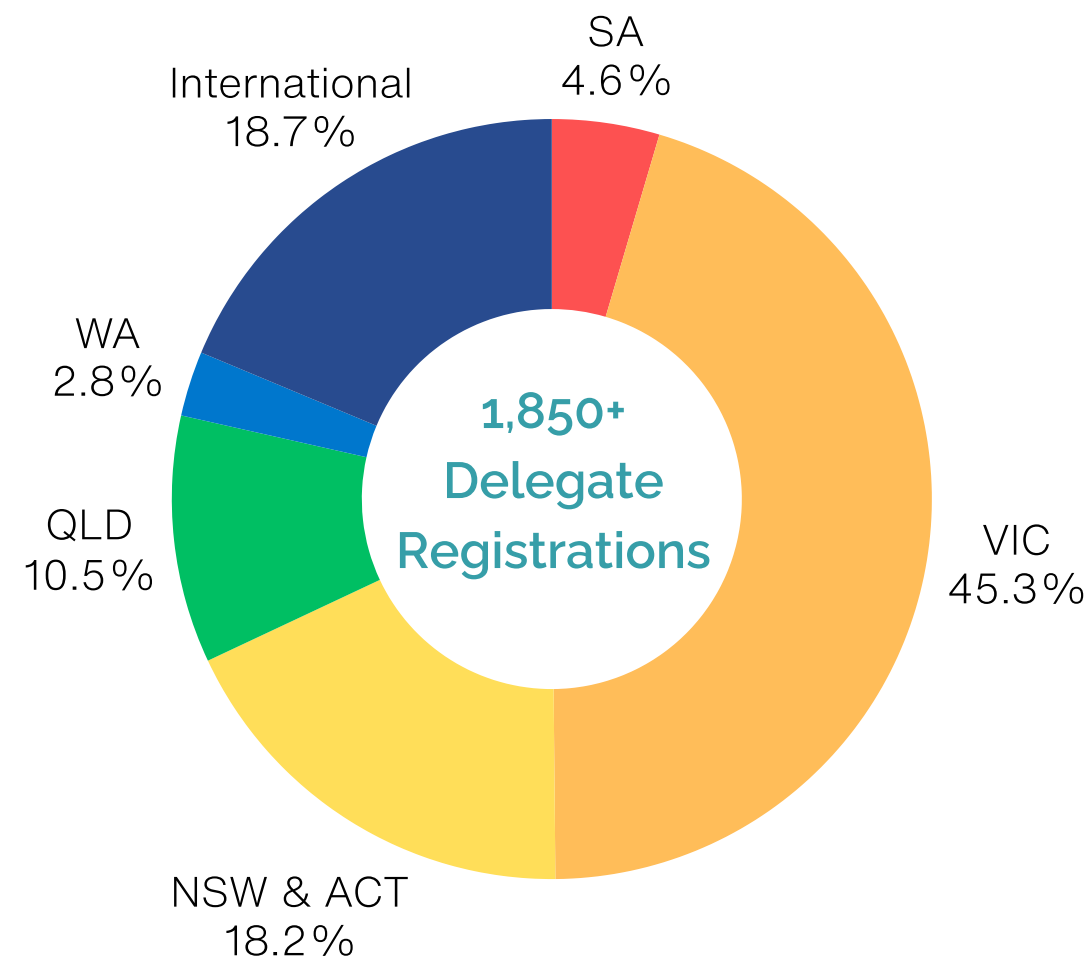
Gold Coast Convention & Exhibition Centre
21-23 October 2026

The AusBiotech International Conference 2026 presents an unparalleled platform for sponsors and partners to engage with the biotechnology industry. As a beacon for innovation and collaboration, this event offers a variety of unique sponsorship opportunities, from thought leadership sessions to networking events like the Gala dinner and Early-Stage Innovation Forum. Sponsors can cement their presence as part of the conference's most engaging moments, whether through the immersive digital experience of the event app or by leaving a lasting eco-friendly impression with reusable cup sponsorships.

Aligning with AusBiotech 2026 is not just about brand visibility; it's about being an integral part of shaping the future of biotech, fostering essential connections, and driving the conversation in a dynamic and rapidly evolving industry. This is where lasting relationships are formed, thought leadership is showcased, and future trends are set, making it an event no leader in the life sciences should miss.



2025 in Numbers



2025 International Attendance

- Austria
- Belgium
- Canada
- China
- Ethiopia
- France
- Germany
- Hong Kong
- India
- Indonesia
- Israel
- Italy
- Japan
- New Zealand
- Singapore
- South Africa
- South Korea
- Sweden
- Switzerland
- Taiwan
- Thailand
- United Kingdom
- United States



Welcome & Closing Receptions

Welcome Reception

Member \$20,000 ex GST

Non-member \$25,000 ex GST

Help kick-off AusBiotech in style by offering delegates the chance to reconnect with colleagues and make new contacts. Put your brand front of mind, take the opportunity to address the delegates.

Closing Reception

Member \$13,500 ex GST

Non-member \$16,875 ex GST

End AusBiotech with a bang and have the final say at the Closing Reception. This well-attended wrap up function ensures your brand leaves a lasting impression.

Program:

- Exclusive partnership of the welcome or closing reception with shared acknowledgement with the Host State Partner
- Verbal acknowledgment at the reception
- Right of reply, a total of five minutes with a visual display
- Cocktail food and beverages supplied

Delegate:

- Two (2) conference registrations, including AusPartnering

Branding:

- Opportunity to provide a gift to each attendee such as a show bag or promotional item (to be provided by partner)

Marketing:

- Electronic acknowledgement in AusBiotech 2026 digital platforms, including event website and app
- Recognised in all pre and post-event marketing
- Opportunity to provide flyer for 'build your own' satchel stand

Lanyards

Member \$23,500 ex GST
Non-member \$29,375 ex GST



One of the most prominent packages available with your logo featured on the lanyards worn by all delegates throughout AusBiotech. Featured in conference photos, the lanyard partnership is an ideal way to ensure that your logo is not just worn but remembered as a beacon of support for progress and collaboration.

Program:

- Exclusive ownership of the conference lanyard

Delegate:

- Two (2) conference registrations including AusPartnering

Branding:

- Logo printed on lanyards

Marketing:

- Electronic acknowledgement in AusBiotech 2026 digital platforms, including event website and app
- Recognised in all pre and post-event marketing
- Opportunity to provide flyer for 'build your own' satchel stand

Registration Partner

Member \$12,500 ex GST
Non-member \$15,625 ex GST



Become a pivotal part of AusBiotech as the Registration partner and amplify your brand's reach. Your logo will be featured across all registration points, from online registration forms to onsite kiosks and badges, providing continuous brand visibility throughout the event.

Program:

- Exclusive partnership of the registration process with shared acknowledgement with the Host State Partner

Delegate:

- One (1) conference registration including AusPartnering

Branding:

- Logo prominently featured on online registration
- Recognition on registration kiosks throughout the event venue
- Logo printed on the back of every attendee badge

Marketing:

- Electronic acknowledgement in AusBiotech 2026 digital platforms, including event website and app
- Recognised in all pre and post-event marketing
- Opportunity to provide flyer for 'build your own' satchel stand

BUNDLE PACKAGE: Combine the Lanyards and Registration Partner packages for a discount across both partnerships. Contact our team to discuss further.

Event App

Member \$8,000 ex GST

Non-member \$10,000 ex GST

Become the driving force behind an immersive digital experience, connecting attendees and unlocking the full potential of their conference journey.

Your custom branding will feature prominently throughout the app, alongside the Host Industry and Host State Partner. The app will be available for download from the Google Play and Apple App stores. Be one of the first partners to make a meaningful lasting connection with delegates, as they access the app before, during and after the conference. Hosting the program, the event app will be a one-stop shop for the delegates to plan out their conference experience.

Program:

- Co-own the event app alongside AusBiotech and Host State Partner

Delegate:

- One (1) conference registration, including AusPartnering

Branding:

- Dedicated partner icon within the app
- Custom splash (loading) image
- Custom carousel advertising banners
- Logo incorporated into header image

Marketing:

- Electronic acknowledgement in AusBiotech 2026 digital platforms, including event website and app
- Recognised in all pre and post-event marketing
- Opportunity to provide flyer for 'build your own' satchel stand

NB: All custom images are to be provided by partner. App design, layout and branding positioning is at the discretion of AusBiotech.

Notebook & Pen Sponsor

Member \$8,000 ex GST

Non-member \$10,000 ex GST



Unleash creativity by sponsoring the conference notebooks and pens, designed to be the canvas for delegates' thoughts, allowing attendees to capture ideas, sketch diagrams, and map out strategies seamlessly.

Program:

- Exclusive ownership of notepads & pens featured at the registration desk and build your own satchel stand

Delegate:

- One (1) conference registration, including AusPartnering

Branding:

- Logo printed on notepads & pens

Marketing:

- Electronic acknowledgement in AusBiotech 2026 digital platforms, including event website and app
- Recognised in all pre and post-event marketing
- Opportunity to provide flyer for 'build your own' satchel stand

AusPartnering

Member \$17,500 ex GST

Non-member \$21,875 ex GST

AusPartnering facilitated over 2,150 meetings during 2025 with delegates rating AusPartnering and networking with industry colleagues as the main reason they choose to attend AusBiotech. Champion a future where connections are made effortlessly, collaborations are optimised, and opportunities abound all with your brand at the forefront.

The AusPartnering app is the central access point for business matching; the program is used by delegates before, during and after the event to arrange one-to-one meetings with other delegates.

Program:

- Exclusive access to a private corporate meeting room (6 people)

Delegate:

- One (1) conference registration, including AusPartnering

Branding:

- Logo on the AusPartnering app and communications
- Prominent branding on AusPartnering rooms (65+)

Marketing:

- Opportunity to provide collateral in each meeting room
- Electronic acknowledgement in AusBiotech 2026 digital platforms, including event website and app
- Recognised in all pre and post-event marketing
- Opportunity to provide flyer for 'build your own' satchel stand



Delegate Satchels & 'Build Your Own' Satchel Stand

Delegate Satchels

Member \$11,500 ex GST
Non-member \$14,375 ex GST

Include your branding front and centre on the satchels given to all delegates at 'build your own' satchel stand. This package provides maximum visibility at the event and beyond.

Program:

- Opportunity to co-brand delegate satchels alongside AusBiotech and Host Partners
 - * AusBiotech to arrange & order, sponsor provides logo & payment

Branding:

- Logo printed on the conference satchel alongside AusBiotech and the Host Partner logos

Delegate:

- One (1) conference registration, including AusPartnering

Marketing:

- Electronic acknowledgement in AusBiotech 2026 digital platforms, including event website and app
- Recognised in all pre and post-event marketing
- Opportunity to provide flyer for 'build your own' satchel stand

BYO Satchel Stand

Member \$3,000 ex GST
Non-member \$3,750 ex GST



Located at the exhibition hall's main entrance, the BYO satchel stand, styled as a mini library for life sciences, lets delegates choose from partners' materials. Sponsoring this station offers early exposure to all conference attendees.

Program:

- Co-ownership of the build a satchel stand alongside AusBiotech. Stand design is at the discretion of AusBiotech

Branding:

- Prominent branding on the build a satchel stand alongside AusBiotech

BYO Satchel Inserts

Member \$1,500 ex GST
Non-member \$1,875 ex GST

Include your marketing collateral in the 'build a satchel' stand where delegates will pick the brochures they want to include in their bag. Size and weight restrictions apply.

BUNDLE PACKAGE: Combine for a discount across both partnerships. Contact our team to discuss further.



Recharge Lounge

RESERVED

Member \$13,350 ex GST

Non-member \$16,875 ex GST

Energise your impact. Prominently positioned, the Recharge lounge provides delegates with a central meeting point in the industry exhibition hall to power up their devices and recharge their personal batteries. Whether it's to catch up on emails, have an impromptu meeting or grabbing a few minutes of zen with the onsite massuese.

Take up this sponsorship package and be the catalyst for connectivity in a charged-up conference atmosphere.

Program:

- Exclusive ownership of the networking Recharge lounge
- Bar furniture

Delegate:

- Two (2) conference registrations, including AusPartnering

Branding:

- Prominent branding of centrally located Recharge lounge
- Opportunity to add in a branded Juice cart to refresh the delegates (if applicable)
- Upgrade opportunity for branded power banks available as delegate gifts

Marketing:

- Opportunity to provide collateral for display within the Recharge lounge
- Electronic acknowledgement in AusBiotech 2026 digital platforms, including event website and app
- Recognised in all pre and post-event marketing

NB: Partners of the Recharge lounge can upgrade the design of the lounge at an additional cost. Please contact us to discuss upgrade options.

Networking Lounge

Member \$17,000 ex GST
Non-member \$21,250 ex GST



The Networking Lounge sponsorship isn't just an opportunity, it's a statement of your commitment to fostering connections and driving the pulse of innovation. This dynamic space is not just a break from the bustle, it's a strategic opportunity to showcase your brand to a captive audience in our exhibition hall. Imprint the lounge with your corporate message and seize unparalleled exposure through this prime branding opportunity.

Program:

- Exclusive ownership of the networking lounge alongside AusBiotech and the Host State Partner
- Lounge furniture - colours to align with branding (subject to availability)

Delegate:

- Two (2) conference registration, including AusPartnering

Branding:

- Prominent branding of networking lounge
- Custom decals on tables
- x2 light up towers with company branding

Marketing:

- Opportunity to provide collateral for display within the networking lounge
- Electronic acknowledgement in AusBiotech 2026 digital platforms, including event website and app
- Recognised in all pre and post-event marketing

NB: Partners of the networking lounge can upgrade the design of the lounge at an additional cost. Please contact us to discuss upgrade options.





Talent Hub

Member \$16,000 ex GST

Non-member \$20,000 ex GST

Program:

- Exclusive ownership of the Talent Hub
- Opportunity to arrange photographer at booth to conduct headshots during the conference

Delegate:

- One (1) conference registration, including AusPartnering

Branding:

- Prominent branding of Talent Hub
- Walls: 2.4mh Uni Wall near-seamless frames with white melamine panels included digital print backdrop (graphics to be provided by partner)
- Fascia: Black frame surrounding the open frontage of each stand
- Nameboard sign: digital printed hanging nameboard to promote brand and Talent Hub
- Lighting: One High Lumen LED light per booth mounted behind the nameboard
- Power: One 4amp general purpose outlet per stand
- Furniture including: Television, lockable cabinet, lounge furniture and zig zag flyer stand

Marketing:

- Opportunity to provide collateral for display within the Talent Hub
- Electronic acknowledgement in AusBiotech 2026 digital platforms, including event website and app
- Recognised in all pre and post-event marketing

Coffee Cart

Member \$17,500 ex GST

Non-member \$21,875 ex GST

SOLD

Elevate your brand by being the catalyst for caffeinated conversations and networking in the most energising way possible. The coffee cart in the AusBiotech exhibition hall is an important pitstop, a place where professionals recharge both themselves and their networking potential. Your brand will be prominently displayed on a printed panel on one of the coffee carts and you can also include your branding on printed cups used throughout the conference.

BUNDLE PACKAGE: Combine the coffee cart with the reusable coffee cups for a discount across both partnerships.

Program:

- Exclusive ownership of the barista coffee carts within the exhibition hall
- Opportunity to provide disposable branded coffee cups (cups to be provided by partner)

Delegate:

- One (1) conference registration, including AusPartnering

Branding:

- Prominent branding of multiple coffee carts

Marketing:

- Electronic acknowledgement in AusBiotech 2026 digital platforms, including event website and app
- Recognised in all pre and post-event marketing
- Opportunity to provide flyer for 'build your own' satchel stand



Reusable Coffee Cups

Member \$17,500 ex GST
Non-member \$21,875 ex GST

SOLD

Gift delegates with reusable coffee cups branded with your logo, featured at the registration desk, build your own satchel stand and within the catering space. All attendees will be sipping sustainably with your brand at the forefront.

Continue your brand exposure with delegates using your branded reusable coffee cup post-conference in their everyday life.

BUNDLE PACKAGE: Combine the coffee cart with the reusable coffee cups for a discount across both partnerships.

Program:

- Exclusive ownership of the reusable coffee cup featured at the registration desk, build a satchel stand and within the catering space

Delegate:

- One (1) conference registration

Branding:

- Coffee cup branding

Marketing:

- Electronic acknowledgement in AusBiotech 2026 digital platforms, including event website and app
- Recognised in all pre and post-event marketing
- Opportunity to provide flyer for 'build your own' satchel stand



Water Bottles

Member \$18,500 ex GST

Non-member \$23,125 ex GST

Secure your spot as the water bottle sponsor and be the refreshing face of sustainability at AusBiotech – because it's not just about staying hydrated; it's about making a lasting impact.

Water bottles branded with your logo will be displayed at the catering area and refill stations. Continue your brand exposure long after the conference, demonstrate your ESG credentials and help the event reduce the volume of disposable cup waste.

Program:

- Exclusive ownership of the water bottle featured at water stations
- Exclusive ownership of the water bottles provided at the event

Delegate:

- One (1) conference registration, including AusPartnering

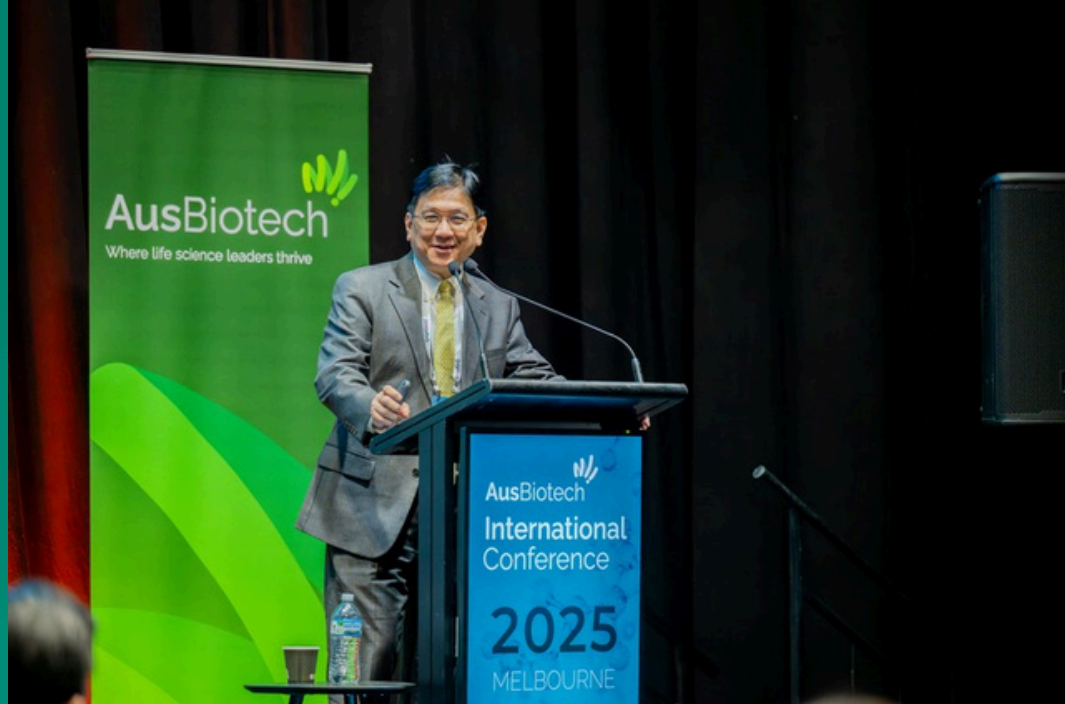
Branding:

- Water bottle branding

Marketing:

- Electronic acknowledgement in AusBiotech 2026 digital platforms, including event website and app
- Recognised in all pre and post-event marketing
- Opportunity to provide flyer for 'build your own' satchel stand





Early-Stage Innovation Forum (ESIF)

Member \$15,000 ex GST
Non-member \$19,500 ex GST



This is a dynamic platform where the spark of innovation transforms into a blazing opportunity.

The Early-Stage Innovation Forum enables early-stage projects and technologies from research institutes, universities, hospitals and pre-series A companies in the area of human therapeutics and enabling technologies to pitch to a panel of industry experts, corporate VCs and early-stage investors to continue their commercialisation journey.

Program:

- Opportunity to provide an expert panellist for the ESIF in consultation with the program committee
- Opportunity to provide a prize to the winning pitch team

Delegate:

- One (1) conference registration, including AusPartnering for the nominated speaker (any additional costs, including travel, are the responsibility of the partner)
- One (1) additional conference registration, including AusPartnering

Branding:

- Opportunity for freestanding banner to be displayed during the nominated session (banner to be provided by partner)

Marketing:

- Electronic acknowledgement in AusBiotech 2026 digital platforms, including event website and app
- Recognised in all pre and post-event marketing
- Opportunity to provide flyer for 'build your own' satchel stand

Session Partners

Plenary*

Member POA
Non-member POA

Millis Oration*

Member \$14,500 ex GST
Non-member \$18,850 ex GST

Depaz Oration*

Member \$14,500 ex GST
Non-member \$18,850 ex GST

Concurrent

Member \$11,500 ex GST
Non-member \$14,950 ex GST

Specialty Streams

Member \$31,000 ex GST
Non-member \$40,300 ex GST

**SUBMISSIONS
CLOSED**

Providing you the opportunity to sponsor a session within the AusBiotech conference. Showcase your organisation as a leading organisation who supports research, development and education within the life sciences community and industry giving your organisation targeted branding and the opportunity to be a thought leader at the AusBiotech conference.

Program:

- Opportunity to provide a speaker, panellist or chair for the nominated session in consultation with the program committee
- Verbal acknowledgement at the session

Delegate:

- One (1) conference registration including AusPartnering for the nominated speaker (any additional costs, including travel, are the responsibility of the partner)
- One (1) additional conference registration including AusPartnering

Branding:

- Opportunity for freestanding banner to be displayed during the nominated session (banner to be provided by partner) ***only applicable to Plenary, Millis Oration and Depaz Oration sessions**

Marketing:

- Electronic acknowledgement in AusBiotech 2026 digital platforms, including event website and app
- Recognised in all pre and post-event marketing
- Opportunity to provide flyer for 'build your own' satchel stand



BioInnovation Spotlight

Located in the heart of the Exhibiton Hall at AusBiotech, the BioInnovation Spotlight is a dynamic and high-impact stage that offers sponsors a unique opportunity to showcase their cutting-edge technologies and innovative solutions in a fast-paced, 10-minute pitch session directly to a targeted audience of conference delegates.

Scheduled during the catering breaks, these brief yet powerful presentations are designed to capture attention and generate meaningful engagement with key industry stakeholders.

BioInnovation Spotlight Sponsor

Member \$14,000 ex GST

Non-member \$17,500 ex GST

Program:

- Exclusive partnership of the BioInnovation Spotlight at AusBiotech 2026
- Two 10-minute sessions during AusBiotech catering break or full morning tea / afternoon tea break to present

Delegate passes:

- One (1) conference registration including AusPartnering

Branding:

- Logo featured at the BioInnovation Spotlight at AusBiotech 2026
- Opportunity to provide freestanding banner to be displayed at the BioInnovation Spotlight (partner to provide banner)

Marketing:

- Electronic acknowledgement in AusBiotech's 2026 digital platforms, including event website and app
- Recognised in all pre and post-event marketing
- Opportunity to provide flyer for 'build your own' satchel stand

BioInnovation Spotlight Session Partner

Member \$2,200 ex GST

Non-member \$3,000 ex GST

Program:

- One 10-minute session during AusBiotech catering break

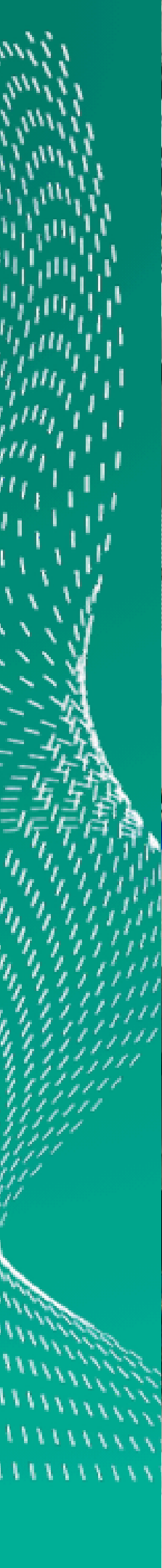
Branding:

- Logo featured at the BioInnovation Spotlight at AusBiotech 2026

Marketing:

- Electronic acknowledgement in AusBiotech's 2026 digital platforms, including event website and app
- Recognised in all pre and post-event marketing
- Opportunity to provide flyer for 'build your own' satchel stand





Exhibition

	Member (ex GST)	Non-member (ex GST)	Discount of Member price (ex GST)
Single	\$8,600	\$11,180	\$0
Double	\$16,200	\$21,060	\$1,000
Triple	\$23,200	\$30,160	\$2,600
Quad	\$30,400	\$39,520	\$4,000
Custom	POA	POA	POA

As an exhibitor at AusBiotech, you'll gain access to a diverse audience of decision-makers, investors, and influencers eager to explore the latest breakthroughs in biotechnology.

Whether you're a trailblazing startup seeking funding, an established company looking to expand your network, or a research institution showcasing groundbreaking discoveries, AusBiotech provides the perfect stage to elevate your presence in the rapidly evolving biotech landscape.

... Continue overleaf...

[Click to view the live floor plan](#)



Exhibition

Single

- Size: 3m x 3m booth
- Walls: 2.4mh Uni Wall near-seamless frames with white melamine panels
- Fascia: Black frame surrounding the open frontage of each stand
- Nameboard sign: digital print hanging name board on each open side (max 30 characters)
- Lighting: One High Lumen LED light per booth mounted behind the nameboard
- Power: One 4amp general purpose outlet per stand



Double | Triple | Quad | Custom

If you want to build a custom booth or simply need a bigger space than what our single exhibition package offers, you can book a double, triple, quad or custom space.

Inclusions:

Booth:

- As per above package and as per size selected

Exhibitor passes:

- Two (2) exhibitor passes per 9sqm

Branding:

- Fascia sign as per package

Marketing:

- Lead generation: capture delegate details by scanning name tags
- Electronic acknowledgement in AusBiotech 2026 digital platforms, including event website and app
- Opportunity to provide flyer for 'build your own' satchel stand

[Click to view the live floor plan](#)

Private Meeting Room

Member \$8,600 ex GST

Non-member \$11,180 ex GST

The corporate meeting room offers you a dedicated, functional and exclusive space to hold meetings during AusBiotech. This “office away from the office” is yours for the duration of the event, giving you a base to work from and the ability to host the meetings you set up, reinforcing your brand presence and professional approach.

Inclusions:

A private meeting room package includes:

- Size: 4m x 4m meeting room
- Walls: White melamine panels
- Fascia: Seamless front runner fascia
- Fascia sign: A front fascia name board (max 30 characters)
- Furniture: Café table, six chairs and a storage counter
- Power: One 4amp general purpose outlet

Delegate:

- One (1) conference registration, including AusPartnering

Marketing:

- Electronic acknowledgement in AusBiotech’s 2026 digital platforms, including event website and app
- Opportunity to provide flyer for ‘build your own’ satchel stand



Exhibition - Startup Pods*

Single - 2m (h) x 1m (w)

Member \$2,900 ex GST

Non-member \$3,800 ex GST

The Startup Pod package is designed for medtech startups and emerging companies seeking a cost-effective opportunity to showcase their technologies and ideas at AusMedtech. Ideal for innovators and founders looking to engage with industry leaders and potential partners, while gaining valuable market insight.

With a Startup Pod, you can:

- Get your innovation in front of key decision-makers
- Connect directly with investors and potential partners
- Generate meaningful leads from a targeted audience
- Build credibility as part of Australia's leading medtech conference
- Gain visibility without the cost of a full exhibition stand

Inclusions:

Pod:

- 1 x lockable cupboard counter.
- 1 x digitally printed graphic infill at w964mm x h1424mm above the counter.
- 1 x volt stool in white
- 1 x LED arm light
- 1 x 4amp power point

Exhibitor pass:

- One (1) complimentary exhibitor pass

Branding:

- Graphic on back panel

Marketing:

- Lead generation: capture delegate details by scanning name tags
- Listed as an exhibitor on AusMedtech website and conference app
- Opportunity to provide flyer for 'build your own' satchel stand

To qualify, companies must meet below requirements

- Must be a registered business
- No more than 2 FTE employees
- Early stage company (idea validation and prototype product build)
- The technology or innovation must address a clearly defined healthcare problem, through improving patient care, health outcomes, or system efficiency



[Click to view the live floor plan](#)

**Subject to AusBiotech approval. Please email events@ausbiotech.org to discuss further*





AusBiotech

AusMedtech Conference

21 - 22 October 2026 | Gold Coast

Australia's leading medtech conference, part of
Australia's Biggest Week in Biotech.

Australia's
**Biggest Week
in Biotech**

Queensland
AUSTRALIA

AusMedtech Conference

**Gold Coast Convention &
Exhibition Centre
21-22 October 2026**

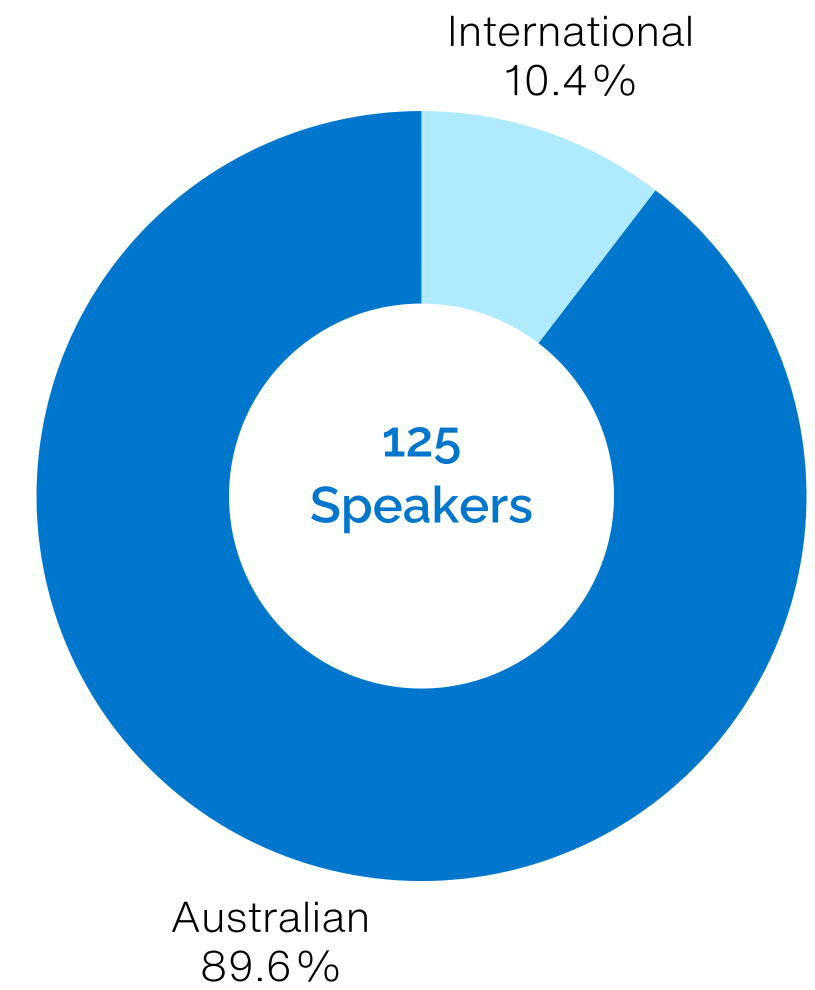
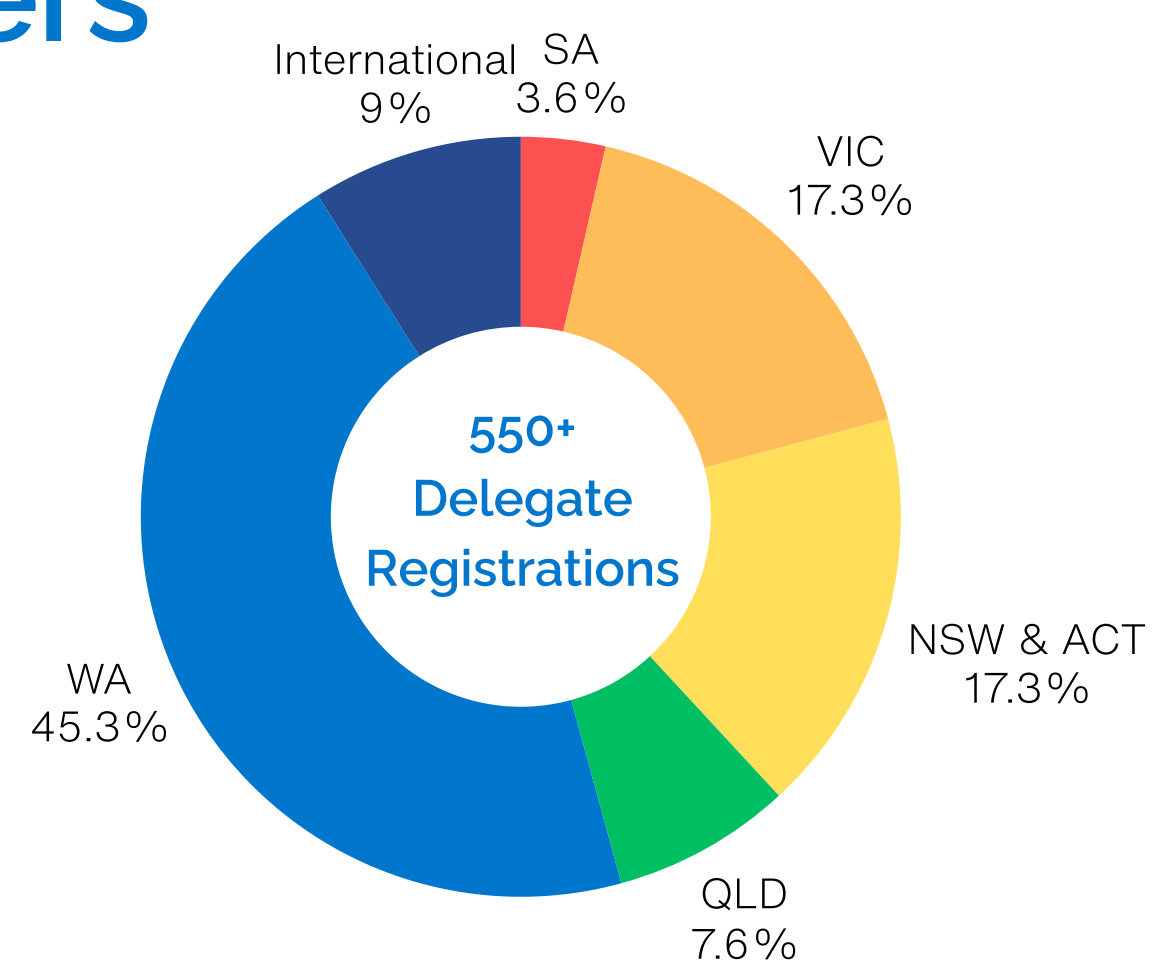
The AusMedtech Conference 2026 presents an unparalleled platform for sponsors and partners to engage with Australia's thriving medical technology sector. Bringing together innovators, clinicians, researchers, investors, regulators, and industry leaders, the conference offers valuable opportunities to elevate your brand, showcase expertise, and connect with key decision-makers shaping the future of healthcare.

In 2026, AusMedtech will be held in October as part of Australia's Biggest Week in Biotech, a landmark event that unites AusMedtech, the AusBiotech International Conference, and AusBiotech Invest. This new format creates greater opportunities for cross-sector collaboration, expanded networking, and access to a broader life sciences audience from across Australia and around the world.

Aligning with AusMedtech 2026 is about more than brand visibility—it's about positioning your organisation at the forefront of innovation, fostering meaningful partnerships, and contributing to the conversations driving the future of medical technology and healthcare.

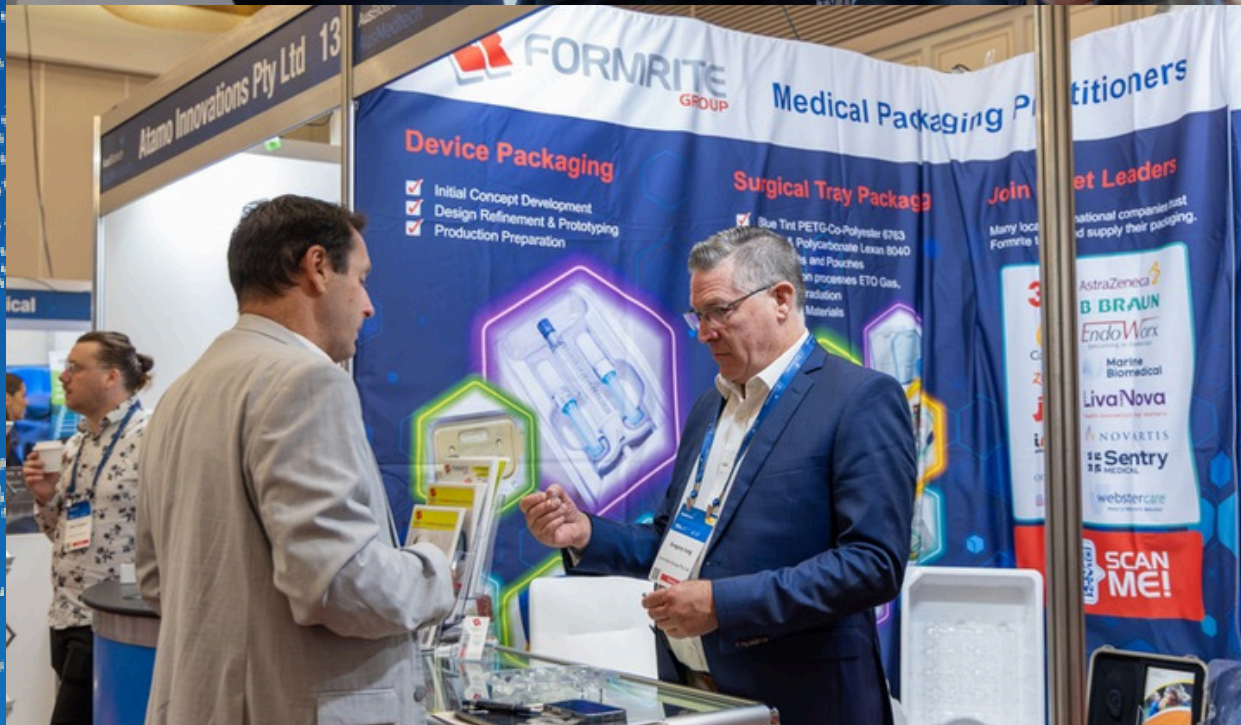


Perth 2026 in Numbers



Perth 2026 International Attendance

- China
- India
- Ireland
- Japan
- Malaysia
- New Zealand
- Singapore
- United Kingdom
- United States



Exhibition

	Member (ex GST)	Non-member (ex GST)	Discount of Member price (ex GST)
Single	\$8,600	\$11,180	\$0
Double	\$16,200	\$21,060	\$1,000
Triple	\$23,200	\$30,160	\$2,600
Quad	\$30,400	\$39,520	\$4,000
Custom	POA	POA	POA

As an exhibitor in the dedicated AusMedtech Zone at Australia’s Biggest Week in Biotech, you’ll connect with a highly engaged audience of decision-makers, investors, healthcare leaders, researchers, and innovators actively seeking the latest advancements in medical technology and digital health.

Position your organisation at the centre of Australia’s leading life sciences conference, alongside pioneering companies shaping the future of diagnostics, devices, therapeutics, digital health, and patient care.

Whether you’re a fast-growing startup looking to attract investment, an established medtech company expanding your commercial network, or a research institution showcasing breakthrough innovation, the AusMedtech Zone provides a targeted platform to elevate your visibility and engage directly with key stakeholders across the sector.

[Click to view the live floor plan](#)

... Continue overleaf...



Exhibition

Single

- Size: 3m x 3m booth
- Walls: 2.4mh Uni Wall near-seamless frames with white melamine panels
- Fascia: Black frame surrounding the open frontage of each stand
- Nameboard sign: digital print hanging name board on each open side (max 30 characters)
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Booth:

- As per above package and as per size selected

Exhibitor passes:

- Two (2) exhibitor passes per 9sqm

Branding:

- Fascia sign as per package

Marketing:

- Lead generation: capture delegate details by scanning name tags
- Electronic acknowledgement in digital platforms, including event website and app
- Opportunity to provide flyer for 'build your own' satchel stand

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Private Meeting Room

Member \$8,600 ex GST

Non-member \$11,180 ex GST

The corporate meeting room offers you a dedicated, functional and exclusive space to hold meetings during AusMedtech. This “office away from the office” is yours for the duration of the event, giving you a base to work from and the ability to host the meetings you set up, reinforcing your brand presence and professional approach.

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A private meeting room package includes:

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- Walls: White melamine panels
- Fascia: Seamless front runner fascia
- Fascia sign: A front fascia name board (max 30 characters)
- Furniture: Café table, six chairs and a storage counter
- Power: One 4amp general purpose outlet

Delegate:

- One (1) conference registration, including AusPartnering

Marketing:

- Electronic acknowledgement in digital platforms, including event website and app
- Opportunity to provide flyer for ‘build your own’ satchel stand





Session Partners

**SUBMISSIONS
CLOSED**

Plenary*

Member POA

Non-member POA

Concurrent

Member \$11,500 ex GST

Non-member \$14,950 ex GST

Specialty Streams

Member \$31,000 ex GST

Non-member \$40,300 ex GST

Gain exclusive visibility by sponsoring a session within the AusMedtech Conference. This opportunity positions your organisation as a champion of innovation, research, development, and education across the medical technology sector. Showcase your expertise to a highly engaged audience of industry leaders, researchers, clinicians, investors, and policymakers, while benefiting from targeted brand exposure and recognition. Session sponsorship provides a platform to align your organisation with the conversations shaping the future of Medtech and establish your brand as a thought leader within Australia's health and life sciences ecosystem.

Program:

- Opportunity to provide a speaker, panellist or chair for the nominated session in consultation with the program committee
- Verbal acknowledgement at the session

Delegate:

- One (1) conference registration including AusPartnering for the nominated speaker (any additional costs, including travel, are the responsibility of the partner)
- One (1) additional conference registration including AusPartnering

Branding:

- Opportunity for freestanding banner to be displayed during the nominated session (banner to be provided by partner) ***only applicable to Plenary sessions**

Marketing:

- Electronic acknowledgement in digital platforms, including event website and app
- Recognised in all pre and post-event marketing
- Opportunity to provide flyer for 'build your own' satchel stand

BioInnovation Spotlight

Located in the heart of the Exhibiton Hall at AusBiotech, the BioInnovation Spotlight is a dynamic and high-impact stage that offers sponsors a unique opportunity to showcase their cutting-edge technologies and innovative solutions in a fast-paced, 10-minute pitch session directly to a targeted audience of conference delegates.

Scheduled during the catering breaks, these brief yet powerful presentations are designed to capture attention and generate meaningful engagement with key industry stakeholders.

BioInnovation Spotlight Sponsor

Member \$14,000 ex GST

Non-member \$17,500 ex GST

Program:

- Exclusive partnership of the BioInnovation Spotlight at AusMedtech
- Two 10-minute sessions during AusMedtech catering break or full morning tea / afternoon tea break to present

Delegate passes:

- One (1) conference registration including AusPartnering

Branding:

- Logo featured at the BioInnovation Spotlight at AusMedtech 2026
- Opportunity to provide freestanding banner to be displayed at the BioInnovation Spotlight (partner to provide banner)

Marketing:

- Electronic acknowledgement in digital platforms, including event website and app
- Recognised in all pre and post-event marketing
- Opportunity to provide flyer for 'build your own' satchel stand

BioInnovation Spotlight Session Partner

Member \$2,200 ex GST

Non-member \$3,000 ex GST

Program:

- One 10-minute session during AusMedtech catering break

Branding:

- Logo featured at the BioInnovation Spotlight at AusMedtech 2026

Marketing:

- Electronic acknowledgement in digital platforms, including event website and app
- Recognised in all pre and post-event marketing
- Opportunity to provide flyer for 'build your own' satchel stand



AusBiotech[™] Invest

20 October 2026 | Gold Coast

Australia's premier life sciences investment event, part of
Australia's Biggest Week in Biotech.

Australia's
**Biggest Week
in Biotech**

Queensland
AUSTRALIA

AusBiotech Investment

AusBiotech's established investment program has supported Australian life sciences companies to engage more effectively with capital, build global visibility, and strengthen their competitiveness for almost 20 years. It does this by:

- highlighting opportunities across the Australian life sciences sector to local and global investors
- providing investor-focused insights and market engagement opportunities in Australia and internationally
- facilitating connections that support capital conversations, strategic partnerships, and commercial collaboration

This work sits within AusBiotech's broader investment function, spanning advocacy, policy, capability-building, events, and communications.



New for 2026, the Investor Readiness Panel (IRP) is an ongoing review platform designed to help companies strengthen their readiness for capital engagement. Through stage-appropriate, investor-informed feedback, the IRP provides practical insight to help teams sharpen how they communicate their pathway, progress, and capital rationale. By improving the quality and consistency of these capital conversations, the IRP supports stronger company preparation across the ecosystem, including for engagement through AusBiotech Invest and other investor-facing opportunities.

Sponsorship opportunities for AusBiotech Invest coming soon.



AusBiotech

State Events & Webinars

Networking and knowledge sharing events

BioCheers

Member POA

*note additional costs below

These informal after-work networking events are held regularly throughout the year in central locations, providing an opportunity for members and industry representatives to meet, develop relationships and to engage with their local State Branch Committee.

We expect between 60-250 guests, depending on the state, from the biotechnology sector, including start-ups, C-level representatives from SMEs, universities and institutes, and members of the investment community, government representatives and service providers.

BioCheers sponsorship is available in each of the following states:

- Victoria
- New South Wales
- Queensland
- South Australia
- Western Australia

AusBiotech manages all event logistics, marketing and registrations. The event will be marketed through direct email communication, the AusBiotech website, BiotechDispatch and will be included in national event updates to our database of more than ~20,000 contacts.



BioCheers

Member POA

*note additional costs below

Host partner (sponsor) to provide the following, or AusBiotech can organise on behalf of the host partner and invoice accordingly for venue, AV associated costs, food and beverage consumption:

- Function venue appropriate for up to 60-250 attendees for a stand-up cocktail reception to run from 5:30 pm – 7:30 pm
- Finger food and beverage catering for up to 60+ people (attendance numbers TBC), including any associated costs for staff and equipment
- Provide AV requirements, including audio speakers and handheld microphone/lectern
- Provide tables appropriate for registration and catering (food and beverage) set up
- Ensure there is appropriate space for caterer to set up and store items

Host partner to receive:

- Opportunity for a representative to provide a short welcome (3-5 minutes) during the event
- Recognition on the invitation and event-specific marketing material
- Recognition during AusBiotech's remarks acknowledging Host Partner support
- Opportunity to provide gift bags/marketing materials to all attendees
- Opportunity to host a site tour before the BioCheers event (where applicable)

Please note:

*Host partner (sponsor) will be responsible for providing light nibbles and drinks and any associated costs i.e. venue and AV requirements.

*Estimated cost for food & and beverage \$2,000 - \$3,000.





Webinars

Member \$4,000 ex GST

Unlock the power of industry leadership by sponsoring an exclusive webinar session. This unique opportunity allows your organisation to host a high-impact online session, positioning your brand at the forefront of biotech innovation. Engage directly with a targeted audience of while showcasing your expertise, products, or services in a dynamic and interactive format. As a webinar sponsor, you'll gain visibility across our marketing channels, establish thought leadership, and build valuable relationships within the biotech community—all from the convenience of a virtual platform. Don't miss this chance to lead the conversation shaping the future of biotechnology.

We expect between 50-200 members, from the biotechnology sector, including start-ups, C-level representatives from SMEs, universities and institutes, and members of the investment community, government representatives and service providers.

Sponsoring this webinar provides unparalleled access to a highly engaged and targeted audience. Benefits include:

- 1 hour program with a Q&A format
- Direct brand exposure to industry professionals
- Speaking opportunities for your company and partners
- Logo placement on all promotional materials

AusBiotech manages all event logistics, marketing, registrations and dedicated event support during the webinar. The event will be marketed through direct email communication, the AusBiotech website, and will be included in national event updates to our member database of more than ~20,000 contacts.

Our team is here to help

If you have any further enquiries regarding sponsorship or partnership opportunities feel free to contact our events team

events@ausbiotech.org